SNP Overview

Mission Advancement 2025



SEAFOODNUTRITION.ORG

SNP Mission, Vision, Strategy

Mission

SNP is a 501(c)3 non-profit with a mission to inspire a healthier America through partnerships and outreach to raise awareness about the essential nutritional benefits of eating seafood.

Vision

For Americans to live happier, healthier, and smarter through seafood nutrition.

Strategy

Build lifelong seafood consumers.



Join SNP to Support Healthier Americans

<u>Seafood Nutrition Partnership</u> (SNP) is one of the most effective advocates for seafood nutrition for public health. SNP has strengthened the federal recommendations for seafood consumption in the USDA Dietary Guidelines for Americans, FDA seafood guidance for expectant moms, FDA definition of <u>healthy</u> now includes all seafood, and WIC packages now include more seafood.

SNP is a charitable 501(c)3 non-profit founded in 2013 to inspire a healthier America through partnerships and outreach to raise awareness about the essential nutritional benefits of eating seafood. SNP has volunteer oversight from a <u>Board of Directors</u> comprised of leaders in food, seafood, public health, and a <u>Scientific Nutrition Advisory Council</u> comprised of leading scientists in human health and nutrition.

Despite proven benefits, 90% of Americans fail to meet the recommended dietary guidelines of eating seafood at least twice a week. SNP addresses this critical gap through targeted regional consumer campaigns, evidence-based educational outreach, and nutrition policy advocacy. Our organization brings together leading experts from public health, nutrition, sustainability, and science to drive meaningful change.

At SNP, we believe that what we eat directly impacts our health outcomes, and seafood offers a powerful solution to many chronic health challenges. With your support, SNP can further amplify its impact, contributing valuable expertise, resources, and a shared commitment to building a healthier future for all Americans.



Thank You For Supporting SNP!



SNP Board of Directors



Jason Driskill, Chair

VP of Seafood

H-E-B

Home: San Antonio, TX



Gustavo Lara
Managing Director, Seafood
Cargill
Home: Minneapolis, MN



Judson Reis, Treasurer
Retired President & CEO of Gorton's Inc.
Home: Gloucester. MA



Linda Cornish, President & Secretary
Seafood Nutrition Partnership
Home: Memphis, TN



Tom Brenna, PhD, SNAC Chair Professor of Pediatrics & Chemistry Dell Medical School Home: Austin, TX



Sonja Connor, MS, RDN Research Associate Professor School of Medicine Oregon Health & Science University Home: Portland, OR



Paul Doremus, PhD, Past Chair VP, Policy & Sustainability Strategy Trident Seafoods Home: Washington, DC



Victoria Gutierrez
SVP & Chief Merchandising Officer
Sysco Corporation
Home: Houston, TX



Steve Hart, PhD
VP, Global Seafood Alliance
Home: Indianapolis, IN



Morgan Howard
Founder, Morgan Howard Communications
Board Member, Sealaska
Home: Kirkland, WA



Patty Trevino
Chief Brand Officer
Denny's
Home: Nashville, TN



Hugh Welsh
President &
General Counsel
DSM-Firmenich
Home: Parsippany, NJ



Scientific Nutrition Advisory Council



Tom Brenna, PhD, SNAC Chair Professor of Pediatrics, Chemistry, Nutrition Dell Medical School UT Austin



Martin-Paul Agbaga, PhD
Assistant Professor,
Dept. of Ophthalmology,
Univ. of OK
Health Sciences Center



Richard Bazinet, PhD
Research Chair
Brain Lipid Metabolism
University of Toronto



Susan Carlson, PhD

AJ Rice Professor of Nutrition
University of Kansas
Medical Center



Sonja Connor, MS, RDN
Research Associate Professor
School of Medicine
Oregon Health
Science University



Megan Davis, PhD
Director, Queen Conch Lab
Florida Atlantic University
Harbor Branch Oceanographic Institute



Bill Harris, PhD
President,
Fatty Acid Research Institute



Joseph R. Hibbeln, MD
Psychiatrist
Omega-3 Expert



Bruce Holub, PhD
Professor Emeritus,
University of Guelph



Penny Kris-Etherton, PhD
Distinguished
Professor of Nutrition
Penn, State Univ.



Kelly Leblanc, RDN
Dir. of Nutrition
Oldways



Scott Nichols, PhD Founder & Principal Food's Future



Norman Salem, PhD Omega-3 Expert



Steve Summerfelt, PhD, PE Chief Science Officer, Superior Fresh



Michael Tlusty, PhD
Associate Professor
Sustainability & Food Solutions
U Mass Boston



Gretchen Vannice, MS, RDN Omega-3 Expert



Why Eat Seafood?



It's delicious and good for you!



Over 40K studies on health benefits of seafood & omega-3s EPA + DHA.





Seafood supports brain health, heart health, and overall wellness.



People who regularly eat fish are 20% less likely than their peers to have depression.



A third of the brain's key functional units are made up of omega-3 fatty acids found in seafood.



Moms to be who ate seafood had babies with higher IQ. Higher omega-3s DHA can reduce preterm birth risks.



Eating two servings of fatty fish a week reduces the risk of dying from heart disease by 30-50%







Seafood is a nutrient-packed food with vitamins A, B, and D, Omega3s, selenium, zinc, which helps to reduce inflammation and supports a healthy immune system

Source: Seafood Nutrition Partnership



SNP Priorities & Programs 2025

- Scale the Fall In Love With Seafood (FILWS) consumer campaign into 2025-2026 with SNP's National Seafood Council Task Force.
- Conduct a FILWS pilot at food service in 2025.
- Continue to strengthen seafood nutrition policy in collaboration with SNP's Scientific Nutrition Advisory Council.













Fall In Love With Seafood @ Retail

- SNP's Consumer Campaign launched in 2024, expanding to more retailers in 2025-2026.
- Goal: Develop a playbook with the NSC Task Force for a national seafood promotion campaign.



Fall in Love with Seafood Campaign

77% of consumers said campaign made them want to eat more seafood

- Bold mouthwatering images making consumers crave seafood
- Cheeky headlines to make campaign memorable and drive engagement











Campaign Launched with Retail Partners Nationwide

Q1'24	Q'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26
Jan'24 ty/ee Mar/Apr	weis May/Jun'24	Harris Teeter Sept'24	Publix Oct'24	H-E-B Jan'25	Walmart Jun'25	Harris Teeter Sept'25	Publix Oct'25	H-E-B Jan'24

2025 Active Discussions















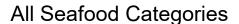






2024 Retail & Supplier FILWS Support

Supported by 30+ seafood suppliers & brands



- Fresh, frozen, shelf stable & ready meals
- Multiple species
- Own brand & national brand products































































Retail Marketing Plan Development

- Campaign tailored to the needs and opportunities of each retailer
 - o Retailers have different shopper programs and in-house marketing capabilities



2024 FILWS Campaign Results

2024 Campaign Reach Summary

- Actuals for HEB, Weis, HyVee & Harris Teeter, projections for Publix
- 60 million+ campaign views!
- 2,878 grocery stores
- 30+ supplier and brand partners

5 Retail Partners









- 3.5% social media click-thru rate, over 2x the industry avg (1.5%)
- 175k+ consumer social engagements
 - Clicks, likes, shares, comments...etc.
 - 1/3rd of engagements from consumers age 18-34



FILWS Q1-Q3'24 Campaign Results



SNP Donors:
Download to FILWS
Marketing Toolkit
HERE



9th Annual State of the Science Symposium

Washington DC 9.23.25



SEAFOODNUTRITION.ORG

9th Annual State of the Science Symposium









This annual event provides a forum for global experts in human nutrition to outline the latest consensuses on all aspects of seafood nutrition. View past symposia <a href="https://example.com/here/new-past-example.com/here/new

Please join us on 9.23.25 in Washington DC!



Ways to Support SNP



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Ways to Support SNP

- Make a tax-deductible donation to SNP <u>online</u> to support ongoing resource development, education & outreach, and communications.
- Join the <u>NSC Task Force</u>, a pre-competitive convening developing plans for a national seafood promotion campaign.
- Form a team for the <u>Summer Seafood Challenge 2025</u>.
- Sponsor a <u>FILWS</u> campaign at retail or foodservice.
- Sponsor the 9th Annual State of the Science Symposium.



FILWS Sponsorships 2025

Program	Payment Deadline	Sponsorship Levels	Includes	Notes
FILWS Walmart June-July 4/1/25 2025		Supplier Sponsor: \$50,000 Option to add influencer video: \$25,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 1 month campaign at 3,000+ locations
FILWS Publix Oct 2025	8/1/25	Supplier Sponsor: \$30,000 Option to add influencer video: \$10,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 1 month campaign, chainwide
FILWS Harris Teeter Oct 2025	8/1/25	Supplier Sponsor: \$15,000 Option to add influencer video: \$5,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 1 month campaign, chainwide
FILWS H-E-B Jan 2026	11/1/25	Supplier Sponsor: \$25,000 Option to add influencer video: \$5,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 1 month campaign, chainwide
NSC Task Force	Annual renewal	Max of \$10,000 or \$.025 of \$100 of U.S. seafood sales (0.00025 X annual sales)	Quarterly updates, in-person meeting at SENA	NSCTF included in FILWS sponsorships >\$25K



Science & Nutrition Sponsorships 2025

Program	Payment Deadline	Sponsorship Levels	Includes
9 th Annual State of the Science Symposium Washington DC 9.23.25	7/1/25	Present Sponsor: \$25,000 Platinum: \$10,000 Gold: \$5,000	Present Sponsor: Sponsor remarks, sponsor video, feature seafood on menu, include in press release & website, item in swag bag, 8 tickets Platinum: include in press release & website, item in swag bag, 8 tickets Gold: include in press release & website, item in swag bag, 4 tickets
Academy of Nutrition & Dietetics FNCE 2025 Nashville TN 10.11-14.25	8/1/25	Reception Sponsor: \$25,000	Design a special reception event for 25 influential RDNs at the annual AND's Food & Nutrition Conference & Expo. Limited to 1 sponsor.
Educational Webinars for Health Influencers	2 months lead time	Presenting Sponsor: \$10,000	Design an educational webinar for health influencers via Zoom with recording saved on SNP YouTube.
Seafood Nutrition Resource Custom Development		Depends on the scope of the project.	Project aligns with SNP mission and priorities.



Thank You for Supporting SNP!



